

*Santa Barbara
Research Center*

T W X

10-11

6 JANUARY 1984

SOURCE EVALUATION BOARD
11420 ROCKVILLE PIKE, ROOM 300
ROCKVILLE, MARYLAND 20852

SUBJECT: QUESTIONS REGARDING COMMERCIALIZATION OF LANDSAT RFP PACKAGE

LISTED BELOW ARE SBRC'S COMMENTS ON THE SUBJECT RFP:

1. PAGE III-7. ITEM 13, ENTITLED "EXISTING GOVERNMENT CONTRACTS," STIPULATES THAT CERTAIN EXISTING CONTRACTS MAY BE TERMINATED FOR CONVENIENCE BY THE GOVERNMENT, OR MAY BE PERMITTED TO EXPIRE. PLEASE PROVIDE A LISTING OF THESE CONTRACTS TO INCLUDE NAME OF CONTRACTOR, CONTRACT NUMBER AND A STATEMENT OF WORK. STAT
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2. PAGE X-1. PARAGRAPH 2, ENTITLED "COST FACTORS," SUBPARAGRAPH (a) STATES THAT THE FINANCIAL INFORMATION SHOULD BE IN THE FORM AS STIPULATED IN SECTION VIII-C. THIS REFERENCE IS INCORRECT. WHAT IS THE CORRECT REFERENCE? STAT
3. SECTION IV, PAGE IV-1, PARAGRAPH 1 STIPULATES THAT VOLUMES II AND III SHALL BE LIMITED TO 100 PAGES EACH, FOR A TOTAL OF 200 PAGES. IS IT POSSIBLE FOR EACH BIDDER TO CHANGE THE NUMBER OF PAGES ALLOCATED TO EACH VOLUME SO LONG AS THE SUM TOTAL DOES NOT EXCEED 200 PAGES?
4. PAGE VII.5-2, PARAGRAPH 5.4, ENTITLED "GOVERNMENT USE OF DATA FOR R&D PURPOSES," STIPULATES THAT THE GOVERNMENT PROVIDES WIDE DISSEMINATION OF DATA OBTAINED FROM EXPERIMENTAL SENSORS, AND THAT THIS DISTRIBUTION IS DONE ON AN UNRESTRICTED AND NONDISCRIMINATORY BASIS. SUCH WIDE DISSEMINATION OF DATA AT NO COST TO THE RECIPIENTS COULD HAVE A DETRIMENTAL EFFECT ON THE COMMERCIALIZATION CONTRACTOR. WOULD YOU PLEASE AMPLIFY UPON THE BREADTH OF DISTRIBUTION AND STATE THE RESTRICTIONS, IF ANY, TO BE PLACED ON RECIPIENTS? STAT

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PAGE TWO

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5. SECTION IX, ITEM B, ENTITLED "FEDERAL GOVERNMENT PROJECTED OPERATING COSTS AND REVENUES FOR THE LANDSAT SYSTEM":

(A) THE NASA SUPPORT COSTS FOR FY '84 AND FY '85 APPEAR VERY LARGE.

CAN YOU PROVIDE A BREAKDOWN OF THE TDRSS COSTS ONLY VS THE TOTAL NASA SUPPORT?

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(B) THE PROJECTED FEDERAL SALES LINE FOR FY '84 AND FY '85 SHOWS A STARTLING GROWTH OVER FY '83. CAN THIS BE ASSUMED AS A "GUARANTEED" BASE? THE OVER-THE-COUNTER SALES AND FOREIGN GROUND STATION FEES ALSO SHOWS SUBSTANTIAL GROWTH. CAN YOU PROVIDE ANY ADDITIONAL BREAKDOWN FOR THIS REVENUE?

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-----END OF MESSAGE-----

CC:

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